Job Profile

Associate / Associate Director / Director (m/f/d)

- Company: True Sale International GmbH
- Location: Frankfurt am Main/Germany
- Start date: as soon as possible
- Focus: STS verification and securitisation regulation

Who we are:

True Sale International GmbH („TSI")

TSI (www.true-sale-international.de) is a specialised service provider in the financial sector (securitisation and asset-based finance) with access to a large network in the financial market and to representatives of national and European politics, supervisory authorities, and the real economy. Our shareholders are ten major banks in Germany from the three pillars of the German banking industry.

TSI's activities include:

- Advocacy and public relations for securitisation and asset-based finance instruments
- Provision and servicing of a market-leading securitisation SPV platform
- Promotion of quality standards through STS verification of securitisations in Europe
- Conducting trainings, workshops and conferences as well as organising the TSI Congress as the largest financial congress in Berlin

STS Verification International GmbH („SVI"):

SVI (www.svi-gmbh.com), a 100% subsidiary of TSI, is a third-party verifier pursuant to Article 28 of the European Securitisation Regulation approved and supervised by the German Federal Financial Supervisory Authority (BaFin) as a Competent Authority. As such, its purpose is to verify compliance of securitisation transactions with the STS ('simple, transparent, standardised') criteria according to Articles 18 to 26e of the Securitisation Regulation. In practice this results in a very interesting combination of regulatory, legal and data analysis and commercial work performed with the securitising bank, leasing and corporate institutions. SVI has, since the beginning of its operations in early 2019, built a track record of more than 380 verified transactions across Europe in ABCP, non-ABCP and synthetic balance sheet securitisations in the various asset classes. SVI has a reputation in the market for its professionalism, proactive approach and reliability. Please see our website of SVI for more information on the company and its activities.

As a company, TSI & SVI combine the flexibility and agility of a small enterprise with a shareholder background rooted deeply in the German and international bank markets and a wide-reaching network of clients (originators, financing banks, ABCP sponsor banks) as well as other market participants (regulators, central banks, arrangers, investors, law firms, rating agencies, audit firms etc.) across Europe.

Who we are looking for

- Qualified professional with at least 3 years (for Associate level), 5-10 years (for Associate Director level) or more than 10 years (for Director level) of relevant work experience in the

securitisation market, e.g. in the audit, banking, insurance or investment industry, a lawfirm or a regulatory body
- Established network with securitisation market participants in one or more European countries
- Academic degree (Bachelor or Master)
- Self-motivated and proactive team worker with attention to detail and a strong desire to learn
- Excellent analytical, interpersonal and project management skills to manage multiple projects
- Excellent verbal and written communication skills
- Fluent in English, German skills is a plus

What you will be responsible for

- Preparation of STS verification reports and related regulatory, legal, data and due diligence analysis for non-ABCP, ABCP and synthetic securitisations under an existing outsourcing agreement between TSI and SVI
- Participation in due diligence meetings with originators and arranging banks
- Monitor, analyse and explain the development of the European securitisation framework, especially with respect to the Securitisation Regulation and the CRR, but also in securitisation related developments in the areas of legal, tax and accounting issues
- Ongoing interaction with TSI's and SVI's clients and other market participants

What we offer

- Career opportunity in an international, dynamic and client-oriented environment
- Opportunity to benefit from the industry and market experience of TSI's and SVI's senior staff
- Entrepreneurial culture with interesting development opportunities
- Competitive salary
- Excellent working atmosphere in a small and diverse team
- Flexible working environment (Frankfurt office and/or working from home)
- Full or part-time (e.g. 80%) employment possible

Please apply via E-Mail by providing your application letter, CV, and relevant certificates (max. 5 MB).

Your Contacts:

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